



Young America Capital

ACCESS. EXPERIENCE. INTEGRITY.

Young America Capital, LLC is a FINRA/SEC licensed broker-dealer based in the New York metro area consisting of 35 seasoned professionals. The firm serves the investment banking needs of early stage and middle market companies. It also offers specialized placement agent/3rd party marketing services to both funds and investors in the alternative investment arena.

Investment Banking Services

- Mergers & Acquisitions
- Restructurings
- Private Placements
- Strategic Advisory
- Fairness Opinions

Industry Specialists

Senior investment banking professionals bring deep sector expertise within these verticals:

- Consumer & Retail
- Energy & Cleantech
- Healthcare & Life Sciences
- Latin America
- Maritime, Infrastructure & Logistics
- Real Estate
- Technology, Media & Telecom

Placement Agent/3PM Services

- Assists hedge fund manager's capital raising efforts across the alternative spectrum by marketing their expertise to institutional investors around the world
- Works in consultation with hedge fund managers to review their strategy, focus their brand and optimize their structure
- Dedicated and experienced sales team matches funds with the needs and demands of the institutional investor
- Also acts as a resource to assist investors with their hedge fund allocation process.
- Provides services to funds of all sizes; historically enjoyed multi-year relationships with clients, in some cases growing them from \$50 million in assets up to \$1 billion
- Raised over \$2.4 billion in capital for managers from institutional investors around the world

SENIOR COVERAGE TEAM

Peter Formanek, CPA, Managing Partner, CPA with 30+ years experience advising fund managers, family offices and companies. Previously worked as Financial Analyst at Donaldson, Lufkin & Jenrette, and Spear, Leeds & Kellogg. Peter has a BS in Accounting, and MBA in Finance from the University of Bridgeport. FINRA licenses 7, 24, 28, 63, 79, 99.

Todd D. Slater, Head of Consumer & Retail Investment Banking, 23 years of experience in Consumer Investment Banking and Sell-Side Capital Markets in senior managing positions at Threadstone Advisors, Lazard Capital Markets, and UBS Securities as well as nearly a decade as a senior merchant and buyer for Macy's. B.A. in French Literature from Tufts University. FINRA licenses 7, 63, 79.

Eric Blessing, Head of the Fund Marketing, 25+ years of senior sales experience with a focus on Europe and the Middle East, including DAP Trading, Channel Capital Group, Hedgefund.net, First Union Capital Markets, Chase Manhattan Bank, World Corporate Group and Citicorp Venture Capital. BS from Purdue University, and MBA from Fordham University. FINRA licenses 7, 24, 63.

Sasson Posner, Head of Insurance. 30+ years experience Sasson has originated, structured and distributed structured credit and structured insurance/reinsurance products throughout his career at Centre Re, Lehman Brothers, Willis Re, and Deutsche Bank, where he was most recently for the last 10 years and was a managing director at the Pension & Insurance Risk Markets group. Sasson holds a B.S. from Rochester Institute of Technology (RIT) and an MBA from the University of Chicago. FINRA licenses 7, 63, 24.

Julio Marquez, Head of Latin America Group, Julio has 20+ years of experience in investment banking at Morgan Stanley, Citibank and, most recently, Global Emerging Markets Group and Gottbetter Capital Markets. In addition to a BSc from the Massachusetts Institute of Technology and an MSc from the University of Pennsylvania, both in engineering, he received an MBA from Harvard Business School. Julio was born and raised in Mexico City. FINRA licenses 7, 24, 27, 63, 82 and 99.

Dr. Bruce Forrest, Head of Life Science and Healthcare, 30+ years experience in the pharmaceutical industry in senior executive, scientific and R&D roles at Wyeth (US & Japan) and Chiron. MB/BS and an MD from the University of Adelaide School of Medicine, and an MBA from the University of Warwick-UK. FINRA licenses 79, 63, 65.

Henry Juan, Head of Maritime/Infrastructure, 30+ years senior experience in maritime/infrastructure investment banking/advisory roles at the Seabury Group, Skyworks Capital, Cypress Associates, Credit Lyonnais, Bear Stearns, Bankers Trust and the law firm of Rogers & Wells. BA in Art History & Classics from Williams College, and a LL.M - Master of Law from Cambridge University. FINRA licenses 7, 24, 63, 79.

Young America Capital's team members have successfully handled these projects in a full spectrum of industries:

WATCHMANT buy, sell, trade. Has Been Acquired by an Affiliate of Coating Jewellers GOVBERG The Undersigned Served as the Exclusive Advisor to WatchMant.com AUGUST 2015	MO MODA OPERANDI Private Placement of Common Stock AUGUST 2015	FOURTEEN JOHN & PAUL WALLER Has Been Acquired By SUN SUN COMMERCIAL REAL ESTATE, INC. The Undersigned Served As The Exclusive Advisor To Parker Corporation AUGUST 2015	svb Siticon Valley Bank Has Provided \$25,000,000 Senior Working Credit Facility for GAWR The Undersigned Served as the Exclusive Financial Advisor to GAWR Merks JUNE 2015	XCEL BRANDS Differentiate By Design \$8,500,000 Private Placement of Common Stock December 2014	Another9 Has Been Acquired By COHERE October 2014	Assets of the Dairy Association Category, Inc. BAG BALM Has Been Acquired By Vinson's Original LLC September 2014	T.B. TRAFLET BROS & CO. \$2,100,000 Private Placement of Common Stock June 2014
Tatyana \$1,500,000 Private Placement of Senior Convertible Promissory Notes April 2014	FEBRUARY POINT Has Been Acquired By McGARVEY DEVELOPMENT COMPANY February 2014	TRIBAL Has Been Acquired By haggar. EST. 1929 December 2013	JOE'S \$97,600,000 Acquisition of HUDSON October 2013	delve Has Been Acquired By FOCUS POINTE GLOBAL September 2013	ARIZONA ACQUISITION CORPORATION Initial Public Offering: \$243,000,000 TECHNOLOGY August 2013	CAMERA Has Raised \$20,000,000 of Senior Secured Debt Financing From mb July 2013	XCEL BRANDS Differentiate By Design \$5,000,000 Private Placement of Common Stock June 2013
CRUMBS State Bridge \$10,000,000 Private Placement of Senior Convertible Promissory Notes April 2013	sequential brand group \$32,400,000 Private Placement of Common Stock December 2012	SOUTHERN CROSS GROUP Has Completed a \$220,000,000 Equity Investment Into ULTEKAPROTEL December 2012	ISAAC MIZRAHI \$3,000,000 Private Placement of Common Stock July 2012	VALDEUM Forest Assets Have Been Acquired By PROTEAK BIOLOGICAL CAPITAL July 2012	Wireless EDGE Has Completed the Sale of Wireless Tower Assets to WELLS FARGO August 2009	KMA II, LLC BUYAL Has Raised \$25,000,000 of Senior Secured Debt Financing From WELLS FARGO September 2009	SND Has Been Acquired By CE September 2009