



LATIN AMERICA FOCUS

Young America Capital is a nationally recognized broker-dealer and investment bank providing companies and investors with advisory services across a focused range of disciplines. The firm concentrates its activities on industries in which its professionals have substantial experience.

We deliver sound advice, first class execution and superior results by leveraging our finance expertise, deep industry knowledge and the personal commitment of each senior member of the firm. The firm's principals have substantial experience with major investment banking and asset management firms.

Service Offerings

CAPITAL RAISING - EQUITY & DEBT

Our professionals have extensive experience in the placement of private and public equity and debt to both retail and institutional clients. Capital is typically deployed to finance working capital, provide liquidity to shareholders, and to stabilize the capital structure.

CAPITAL RAISING – PRIVATE EQUITY, VC, RE AND HEDGE FUNDS

Our professionals have extensive experience in the formation and capital raising for alternative investment fund managers for both dedicated blind-pool funds, and special purpose vehicles (SPVs).

MERGERS AND ACQUISITIONS

Our team has extensive experience providing buy-side and sell-side advisory services to companies in Latin America and the USA. We have been integrally involved with dozens of cross-border investments, company sales and acquisitions. We serve as advisors to various boards on strategic options, especially with regard to solutions that will minimize potential losses and provide a suitable recovery structure for the client. We enjoy access to, and credibility with top executives, fund managers, and secured lenders who focus on the LatAm region.

BOARD OF DIRECTORS REPRESENTATION

Our team has served on public and private company boards of directors, and has extensive experience providing board level services to companies in Latin America and the USA.

RESTRUCTURINGS

We possess financial and strategic experience specific to companies and funds focused on the LatAm region. Services include balance sheet restructurings and tax strategies, in-court and out-of-court restructurings, bondholder negotiations and claims trading issues.

FAIRNESS OPINIONS

We provide Fairness Opinions under FINRA Rule 5150 which relates to M&A transactions between affiliated entities wherein conflicts of interest could arise between related parties.

SPECIAL PURPOSE ACQUISITION COMPANIES (SPACs)

We have hands-on experience setting up and completing the 1st SPAC focused on the Andean Region. A SPAC is a newly formed corporation by a prominent and qualified sponsor/management team for the purpose of raising capital in an IPO in anticipation of identifying and consummating a business combination.



LATIN AMERICA TEAM

Stormy Byorum, Managing Director, Investment Banking, Stormy has 30+ years experience in Latin America investment banking, including senior executive and board roles at Andina Acquisition (the 1st Latin America related SPAC), Stephens & Co., TCW/Latin America Private Equity Partners, Violy, Byorum Partners and Citicorp. She is on the boards of Technoglass S.A. and NW Natural Gas. Stormy has a BBA from Southern Methodist University, and an MBA from University of Pennsylvania. FINRA licenses 7, 24, 63.

Julio Márquez, Managing Director, Investment Banking, Julio has 25+ years of experience in private equity and investment banking. He was Managing Director at Global Emerging Markets Group, where he was the Head for Latin America Private Equity, and also Consultant for Latin America M&A. He completed a dozen transactions valued at close to US\$1 billion in several countries, including Mexico, Peru, Ecuador, Caribbean region, Central America and Brazil. Julio held senior roles at Gottbetter Capital, Violy, Byorum & Partners, Prudential Securities, Wasserstein Perella, Citibank and Morgan Stanley. Julio received an MBA from Harvard Business School, an MS in Systems Engineering with honors from the University of Pennsylvania, and a BS in Civil Engineering with honors from the Massachusetts Institute of Technology. He is also an Adjunct Professor at the New York School of Finance. He is on the board of Wyndham Global Partners, a private equity group. FINRA licenses 7, 24, 27, 63, 82, 99.

Samuel Diaz, Managing Director, Investment Banking, Sam has 25+ years experience in Emerging Markets (Latam and CEEMEA) sales, trading and structured products at Banco Votorantim Securities, Deutsche Bank, Banco Santander and Banque Paribas. Mr. Diaz has a BS in Business Economics, and an MA in International Political Economy and Development from Fordham University.

Peter Formanek, CPA, Managing Principal, Peter has 30+ years of experience advising fund managers, family offices and companies. He was a Financial Analyst at Donaldson, Lufkin & Jenrette, and Spear, Leeds & Kellogg. Peter has 10+ years experience advising Southern Cross Group, one of the largest Latin America focused private equity funds. While with SCG Peter initiated a \$220M control investment into Ultrapetrol (ULTR). This transaction was awarded the Marine Money private equity deal of the year in 2012. Peter has a BS in Accounting, and an MBA in Finance from the University of Bridgeport. FINRA licenses 7, 24, 28, 63, 79, 99.

Stanley Tobin, CIMA, SVP, Investment Banking, Stan has 30+ years financial services experience with \$1B+ of hedge fund capital raising and business development experience at Golub Capital, Institutional Credit Partners, Guggenheim Partners & DB/Alex Brown. He has extensive transactional experience with Latin America based companies, family offices and investors. Stan received a BS in Marketing from Lehigh University, and is proficient in Spanish. FINRA licenses 7, 63.

Daniel Williams, Investment Banking Associate, Dan's prior experience includes finance and research roles at Coca-Cola-China, Avison Young and Travelpro. Dan holds a BS in Investment Management with honors from Lynn University. He is fluent in Spanish, having lived in the Dominican Republic for many years, and conversant in Mandarin. Daniel lives and works in Miami, Florida, and is currently studying for FINRA Series 7 license.

Mauricio Orellana, Senior Advisor, Mauricio's prior experience includes senior roles at Stephens Cori Investment Advisors, TCW/Latin America Private Equity Partners, Emerging Markets Partnership, Inter-American Investment Corporation/IADB, Banque Paribas' Latin America Commodity Group, Keisai Asociados-Venezuela and Grupo Asincro-Venezuela. He is fluent in Spanish, English, Portuguese and French. Mauricio has an MBA in Finance from IESA-Venezuela, and a BS in Electrical Engineering from Universidad Central de Venezuela.